




**NAPIER**  **ELECTRIC**  
COMPANY



**DATA  
ELECTRICAL  
EARTHWORKS**

A photograph of four men standing outdoors in front of a white van. They are all wearing dark blue polo shirts with a logo on the chest and dark trousers. The man on the far left is wearing sunglasses and has his arms crossed. The man next to him is also smiling and has his arms crossed. The man in the middle is looking towards the camera. The man on the far right is wearing a cap and has his arms crossed. The background shows a clear blue sky and some greenery.

# WELCOME TO NAPIER ELECTRIC COMPANY

I started Napier Electric Company in 2018 and from day one I worked at building a solid reputation in the Bay for quality workmanship, great communication, and a positive attitude.

My ambition is to be the household name for electrical services in the Hawke's Bay and we keep that front-of-mind with everything we do for our clients.

We aim to keep our customers for life by providing excellent customer service, carrying out industry standard best practice work or better and offering exceptional value and transparency.

We've assembled this information pack so you can get to know a little bit more about our company, who we are, and what we can offer you.

A handwritten signature in white ink, appearing to read 'Adam Gordon'.

ADAM GORDON | Director







# OUR STANDARDS BLUEPRINT

WE'RE SETTING THE STANDARD IN HAWKE'S BAY FOR:



## TRADESPERSON CONDUCT

We are approachable, adaptable and solutions focused tradespeople. We stay professional, well presented and courteous. We are dependable and hardworking, while staying positive and fun-loving.



## QUALITY

Our work is best practice only. We do not compromise on quality workmanship. We take ownership of every job, work within any parameters given to us and see the job through to completion. We take pride in our work and account for both form and function. We stand by our work and install solutions to a minimum 10-year-life standard.



// Thank you so much. Our store lost power and the very old power board died meaning we had to serve our customers in the dark! Not the best for a fashion store... the team at Napier Electric responded quickly and saved the day... thanks so much guys.

NATALIE WRIGHT | Magazine Designer Clothing, Napier



## COMMUNICATION

We aim to keep a standard of communication that is uncommonly high. We keep our customers appropriately informed of any site activity, job progress, delays, scope or cost variations. We keep our team close-knit, and it is the responsibility of every team member to keep our internal communication channels open to ensure information gets to the right people at the right time.



## VALUE

“Would I be happy to pay for this service myself?” is the question we ask ourselves every time we carry out work. We put our focus on providing a valuable service. We work efficiently, go the extra mile, find the best solutions and working methods to achieve the best possible outcome for our clients. We not only want to do a great job, we want to be the tradespeople that get 5-star reviews and emphatic recommendations to friends.



# OUR SERVICES

Our tradespeople have a broad range of knowledge and experience across the electrical field. We have specialists in domestic and commercial installations and servicing, solar, EV charging, underground services, data, audio-visual, and security.

We have the right sized team to tackle any electrical job big or small. We'll be on site when we say we will be, and all of our work is guaranteed and carried out according to industry standard best practice.

## DOMESTIC ELECTRICAL

We provide complete home electrical solutions for new builds, alterations and renovations. From modest to exclusive specification needs, we give in-depth consultation, construct detailed electrical plans, and carry out a professional fit-and-finish.

“ After working with Adam and his men on one of our biggest builds, I found him to be knowledgeable, always approachable and keen to get involved in client problem solving.

Now that his company has expanded, I have found his men have the same work ethic as Adam himself. I would recommend this company to any of my clients.

PETER MAULDER | Maulder Builders LTD

“ I have worked with Adam for a number of years and have found him professional and friendly. The Napier Electric Company team carry out their work to a good standard and are very reliable, and if there's ever any issues, they're quick to sort them. I would recommend them to anyone building a home.

MIKE REDSHAW | Redshaw Homes

## COMMERCIAL ELECTRICAL

Our experienced team of commercial electricians have worked on numerous commercial projects including retail, cafes & restaurants, multi-story hotels, petrol stations and flour mills to name a few. We have the expertise to get your business running, and to keep it that way.

“ We have been dealing with Napier Electric during an extensive renovation at our home. They have been exceptional in terms of service and attention to detail on a high-end project. Their staff are all professional, personable and respectful. They understand the care required in a private home and we cannot speak more highly of the team. Since then, we have used them for all work at our commercial premises and would not consider any other company. We have complete faith in their level of expertise, the care taken and the calibre of their staff.

STEPHEN HILL | Stephen Hill Motors



## ELECTRICAL SERVICING

From a broken power point to a faulty billboard and everything in between – if it's electrical, we have the knowledge to fix it fast and cost-effectively. All our vans are equipped for service, and fully stocked with the most common electrical components, to reduce costly delays.

“ Everything was made so effortless with the help I received from the first phone call to the job being complete...I can only say, I wish the very best to you all at Napier Electric Company your customer service was the best and I would recommend you guys to anyone.

LEON EDWARDS | Hastings

## DATA, AUDIO & SECURITY

We love tech, and that's why we have dedicated technicians for all your installation and service needs. Structured networks, wireless networks, audio visual installations, security cameras and motion-detection equipment are just some of the tech solutions we provide.

## RENEWABLE ENERGY SOLUTIONS

We're equipping for the future of energy and have skilled and knowledgeable tradespeople to follow where the future leads. We can install and service solar energy systems, electric vehicle (EV) charging stations, energy monitoring & control units, and much more.

## HEALTHY HOMES STANDARDS

Rental homes must now comply with minimum ventilation requirements. We can assist landlords in making sense of these new regulations and offer cost-effective solutions for the addition of kitchen and/or bathroom ventilation.

“ From the first contact to the job completion, everything was smooth with Napier Electrical - reasonable price and amazing customer service. Richard and Mitch spent three days doing my house rewire and all sorts of small jobs without any massive interruption. They were friendly and very hardworking people. Would definitely use their services again.

ERICA GUIDO | Hastings



## COMPLETE UNDERGROUND CABLE INSTALLATION

We carry out full underground electrical mains & services installation for electricians, builders, developers, businesses and home owners. Because we have all the required machinery in-house, we can provide a coordinated, cost-effective service.

- Trench & backfill only OR
- Trench, lay services and backfill OR
- Full coordination of turn-key installation
- Builder's temporary power supplies
- Full and guaranteed compliance with current regulations
- Qualified electrician machine operator
- Cut and re-establish concrete & asphalt
- Truck with 3T cable-rolling capacity
- No-dig tracing of existing services
- Services repair kit on board





“ ...Just wanted to say Brad and Mitch did a great job today, I’m really pleased with what was done.

LYN ALEXANDER

Carpark construction and garden tidy up in Tamatea

## GENERAL EARTHWORKS

We not only trench for services such as electrical, irrigation and plumbing – we also carry out all forms of earth moving including dig outs; section clearing; hole boring; and concrete, soil and vegetation removal. Tight-access work is a specialty.

### 1.8T & 3T DIGGERS

- Tilt, rock and trenching buckets
- Rubber tracks
- 1.8T = 1000mm wide

### DINGO MINI LOADER

- 4-in-1 bucket
- 150mm wide chain trencher & hydraulic blade
- Hole boring augers from 250 to 600mm
- 1050mm wide

### 3T TIPPER

- 3T payload
- Rear-mounted winch
- 1700mm wide

## NAPIER ELECTRIC COMPANY

# 8-POINT GUARANTEE

### 1 SUPERIOR WORKMANSHIP – EXTENDED GUARANTEE

We are confident our experienced and friendly team can deliver superior workmanship and we guarantee it for 24 months. We will fix any problem that arises in this time due to our work free of charge. We have worked on some of the most exclusive homes in Hawke's Bay and pride ourselves in being fastidious and solutions-focused electricians: you won't hear 'impossible' from us!

### 2 ALWAYS INFORMED GUARANTEE

We are 100% committed to great communication. We will keep you informed of what's happening and when. If there are any problems or changes, we'll find suitable solutions using effective communication.

### 3 CONVENIENT OWNER-OPERATOR GUARANTEE

We have specialists in electrical, data, A/V, security and earthworks all under one roof. We're a company that's big enough to be flexible, yet small enough to have the personal touch of an owner-operator. No job is too big or too small.

### 4 ON TIME, EVERY TIME

When we agree to a time with our clients, we commit to it: We turn up when we say we will. With multiple vans in operation and a strong administration team, you will always get a fast and reliable response.

### 5 QUALITY PRODUCTS AND MATERIALS

We work with only quality products and materials (covered by warranty) from reputable suppliers. We guarantee to only install products that we know will stand the test of time. We fully stock our vans with all the most commonly used products, to solve your electrical problem on-the-spot.

### 6 OUTSTANDING ADMINISTRATION

Our dedicated administration staff will ensure all costing and invoice details are delivered to you in a timely manner. All of our vans are GPS tracked so our invoicing is extremely accurate, and any queries are dealt with swiftly. Our cutting-edge job management system allows us to record all components and fittings used on your site, so we come prepared the next time we visit, increasing efficiency.

### 7 YOUR SAFETY AND SECURITY GUARANTEED

Our qualified, professional staff work tidy and clean up after themselves. We guarantee to leave your place clean, safe and secure.

### 8 YOUR LOCAL MASTER ELECTRICIANS

You are assured the quality of work you would expect from a Registered Master Electrician, and the \$20,000 Master Electrician Workmanship Guarantee. With Napier Electric Company's extended guarantee, quality is assured for 24 months.







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